The Process for Completing the Fixed Meal Price Food Service Management Company Request for Proposal Template and Exhibits

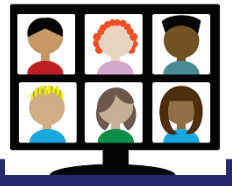
Presented by the Nebraska Department of Education

Nutrition Services

This Presentation is for:

- School Food Authorities (SFAs) currently in their 4th and final renewal year of their current Food Service Management Company Contracts.

- SFAs who have contacted Nutrition Services about contracting with a FSMC for the first time.



Meet the Nutrition Services' Team who work with SFAs contracting with FSMCs

Ali Lampman	**Erica Arter**	**Shawn Vondracek**	**Susan Gracey**
Lincoln	Lincoln	Lincoln	Hastings



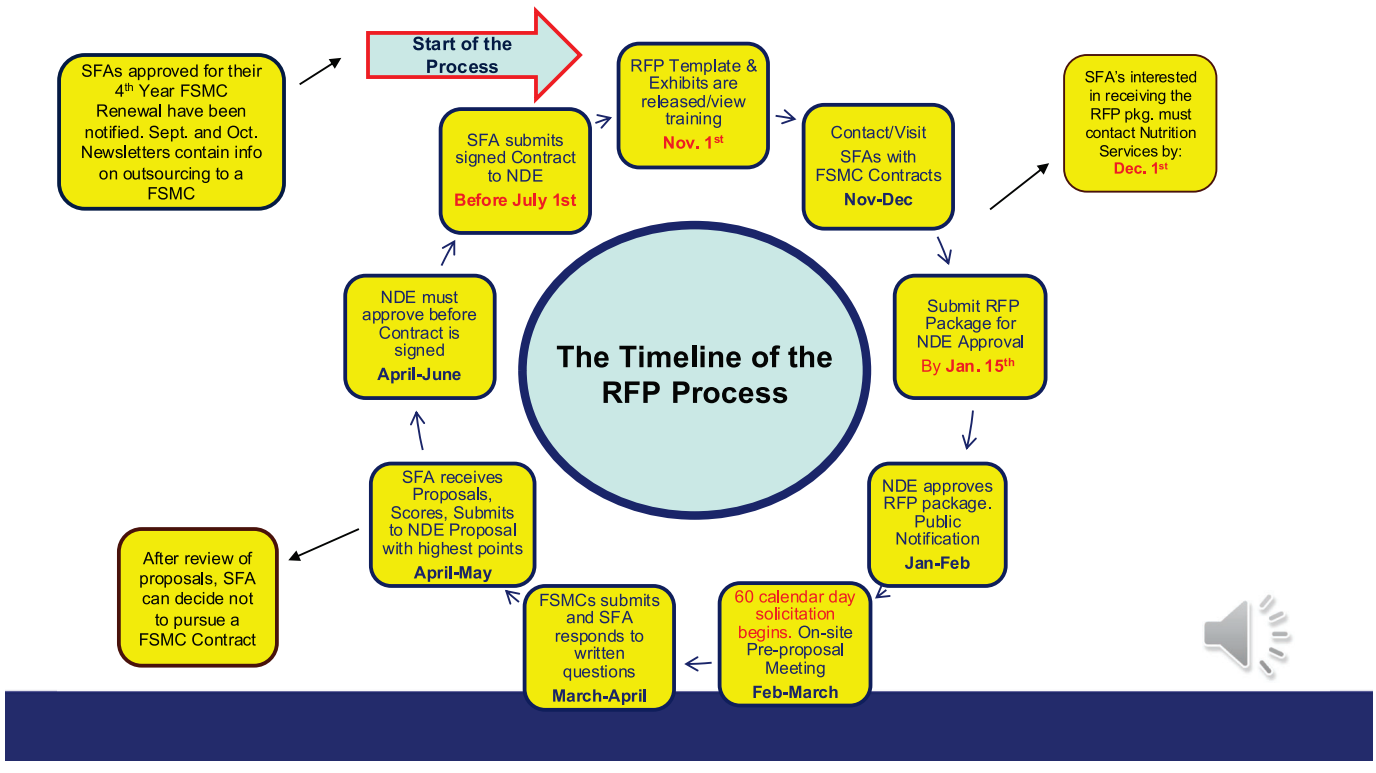



This Series of Presentations Includes:

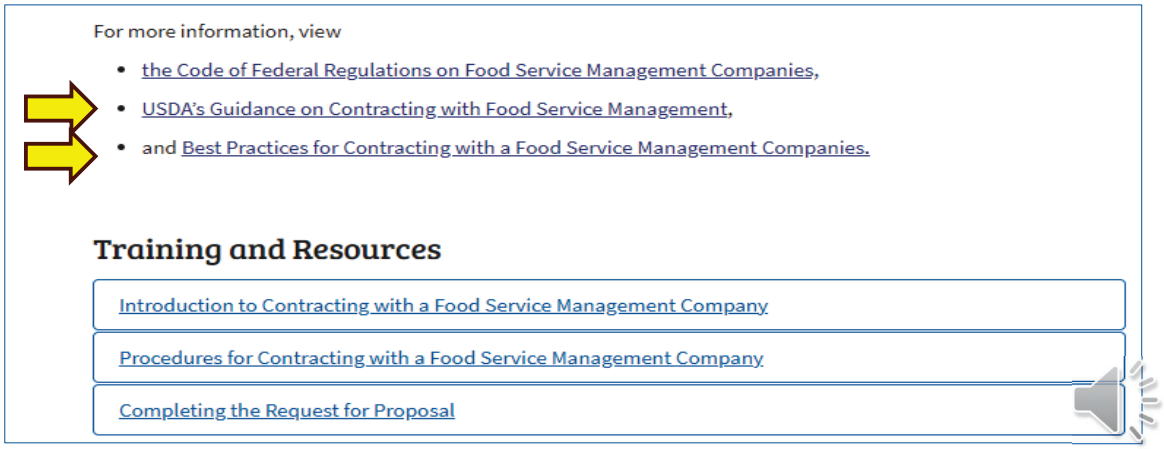
- Introduction to the Contracting Process
- Completion of the RFP Template
- Completion of Exhibits A-D
- Planning for the required on-site Pre-Proposal Meeting and how to save your files in Share Point for your assigned Program Specialist to review

Requirements for Contracting with a FSMC

- SFA's adherence to Federal and State Procurement Regulations.
- Fairness and integrity must be followed in all aspects of the procurement process.
- The SFA must ensure "free and open competition".
- The contract must be awarded to the most responsive and responsible FSMC.



Resources can be found on the Nutrition Services Food Service Management Companies Webpage

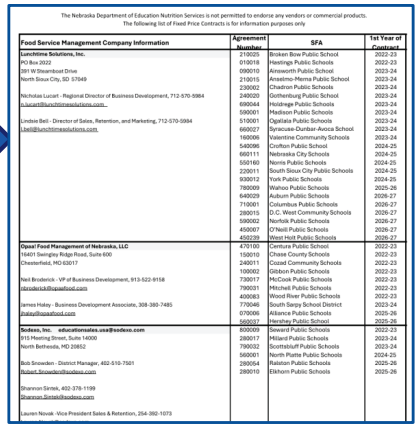


Contact SFAs with FSMC Contracts

42 SFAs w/FSMC contracts

6 FSMCs operating in NE

6 FSMCs interested in NE SFAs



The Nebraska Department of Education Nutrition Services is not permitted to endorse any vendors or commercial products.
The following list of Fixed Price Contracts is for information purposes only

Food Service Management Company Information	Agreement Number	SFA	1st Year of Contract
Lunchtime Solutions, Inc.	210025	Broken Bow Public School	2022-23
PO Box 2022	010018	Hastings Public Schools	2022-23
391 W Steamboat Drive	090010	Ainsworth Public School	2023-24
North Sioux City, SD 57049	210015	Anselmo-Merna Public School	2023-24
	230002	Chadron Public Schools	2023-24
Nicholas Lucart - Regional Director of Business Development, 712-570-5984	240020	Gothenburg Public School	2023-24
n.lucart@lunchtimesolutions.com	690044	Holdrege Public Schools	2023-24
	590001	Madison Public Schools	2023-24
Lindzie Bell - Director of Sales, Retention, and Marketing, 712-570-5984	510001	Ogallala Public Schools	2023-24
l.bell@lunchtimesolutions.com	660027	Syracuse-Dunbar-Avoca School	2023-24
	160096	Valentine Community Schools	2023-24
	540096	Crofton Public School	2024-25
	660111	Nebraska City Schools	2024-25
	550160	Norris Public Schools	2024-25
	220011	South Sioux City Public Schools	2024-25
	930012	York Public Schools	2024-25
	780009	Wahoo Public Schools	2025-26
	640029	Auburn Public Schools	2026-27
	710001	Columbus Public Schools	2026-27
	280015	D.C. West Community Schools	2026-27
	590002	Norfolk Public Schools	2026-27
	490007	O'Neill Public Schools	2026-27
	450239	West Holt Public Schools	2026-27
Opsal Food Management of Nebraska, LLC	470100	Centura Public School	2022-23
16401 Swingley Ridge Road, Suite 600	150010	Chase County Schools	2022-23
Chesterfield, MO 63017	240011	Cozad Community Schools	2022-23
	100002	Gibbon Public Schools	2022-23
Neil Broderick - VP of Business Development, 913-522-9158	730017	McCook Public Schools	2022-23
nbroderick@opsalfood.com	790031	Mitchell Public Schools	2022-23
	400083	Wood River Public Schools	2022-23
James Haley - Business Development Associate, 308-380-7485	770046	South Sarpy School District	2023-24
jhaley@opsalfood.com	070006	Alliance Public Schools	2025-26
	560027	Hershey Public School	2025-26
Sodexo, Inc. educationsales.usa@sodexo.com	600009	Seward Public Schools	2022-23
915 Meeting Street, Suite 14000	280017	Millard Public Schools	2023-24
North Bethesda, MD 20852	790032	Scottsbluff Public Schools	2023-24
	560001	North Platte Public Schools	2024-25
Bob Snowden - District Manager, 402-510-7501	280054	Ralston Public Schools	2025-26
Robert.Snowden@sodexo.com	280010	Elkhorn Public Schools	2025-26
Shannon Simek, 402-378-1199			
Shannon.Simek@sodexo.com			
Lauren Novak -Vice President Sales & Retention, 254-392-1073			

Page 69-71of the RFP Template



Planning for the Future



This is a one-year contract with the option of up to **4** one-year renewals

The contract year: **July 1-June 30**.

Consider changes in the **next five years** that would impact your school foodservice program:

- New Buildings/Remodels
- New Programs (Preschool Meals, After-School Snack)
- Different way of operating existing programs (Grab & Go Breakfast)

Get Ready, Get Set, GO…



- The RFP Package requires time and effort to complete.
- The RFP Package must be submitted no later than **January 15th.**
- Your assigned NDE Program Specialist will work with you throughout the process.
- Your responsiveness is critical in having a contract in place by **July 1st.**

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To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by:

Mail
Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Mail Stop 9410, Washington, D.C. 20250-9410;

Fax
(202) 690-7442

Email
program.intake@usda.gov

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