Submitted by:
Name: Don Hulme, SBI
Organization/Community: Central Community
College Hastings

NETForce Meeting Date: January 22, 2016

Please provide a bulleted synopsis of major activities and projects in which you or your organization are engaged that you would like to share with the group.

- The Introduction to Entrepreneurship class continues - 11 students in the Fall 2015 semester, and 38 students in Spring 2016 semester. SBA representatives presented a program on “Money Management” in November 2015. Looking to continue utilizing the Small Business Administration in the classroom for the Spring 2016 semester.

- Participated as Sponsor/committee member for the Big Idea Hastings (BIH) event, presented on 10/15/15. Nineteen business ideas were presented and judged, and prizes awarded to the top 5 winning ideas. Part of the “prize” package included business counseling with Don H., SBI; and with other professional support people. Several new businesses have been initiated from this event and have started their business planning.

- Participated, with the local SCORE Chapter, in the Hastings Retail Business Showcase on 10/6/15. 40 local businesses attended.

- 4 potential tenants visited our Campus Business Incubator looking at available space. We are currently negotiating with one of them and expect them to occupy our open space in the first quarter. They will be joining our existing tenant.

- Entrepreneurial activity – assisted several clients in various stages of starting/growing their new business.

- Prepared an article on Family Business Partnerships that was published in the Sept/Oct issue of “Open for Business” magazine.

- Don H. attended the INBIA Conference in Denver in April 2015, approximately 550 were in attendance.

- Brad K. attended the NACCE conference in Houston, 10/11/15 thru 10/14/15.