



Program of Study

Career Field: Environmental and Agricultural Systems

Career Cluster: Agriculture, Food, and Natural Resources

Career Pathway: Power, Structural, and Technical Systems



Southeast Community College

DEGREE:

Parts Marketing & Management

<http://www.southeast.edu/programs/Parts/default.aspx>

	GRADE	ENGLISH	MATH	SCIENCE	SOCIAL STUDIES	GENERAL ELECTIVES	PATHWAY ELECTIVE COURSES	EXTENDED LEARNING SCHOOL/COMMUNITY ACTIVITIES			
HIGH SCHOOL	9	English/Language Arts I	Algebra I	Physical Science	Geography	World Languages & Cultures Physical Education Health Education Information Technology Applications I Entrepreneurship Animal Science Horticulture Agribusiness Nursery/Landscape Design	Intro to Environmental and Ag Sciences Power, Structural, & Technical Systems <i>Plus two from the following:</i> Adv. Power, Structural, & Tech. Systems Agricultural Mechanics & Technology Welding, Advanced Welding Metal Fabrication	<i>School Activities:</i> FFA, SkillsUSA <i>Community Activities:</i> 4-H, Grow your own garden, Recycle, Tour an agribusiness, Work on a farm during the summer, Join professional organizations in this career cluster, Part-time employment available within this career cluster, Internships available within this career cluster			
	10	English/Language Arts II	Geometry	Biology	World History						
	11	English/Language Arts III	Algebra II	Chemistry	American History						
	12	English/Language Arts IV	Intro to Statistics Discrete Math Pre-Calc	Physics or other science course	American Government or Economics						
SOUTHEAST COMMUNITY COLLEGE		COMMUNICATIONS	MATH/SCIENCE	SOCIAL SCI/HUMANITIES	COMPUTER TECHNOLOGY	APPROVED ELECTIVES		FOCUS COURSES			
	13 and 14	Public Speaking	Business Mathematics	Interpersonal Relations	Microsoft Applications	Professional Selling	Principles of Marketing	Nomenclature I	Aftermarket Cataloging & Obsolescence I	Nomenclature II	Dealership Cataloging & Obsolescence II
		Written Communications		Personal Finance		Office Accounting		Service Writer, Warranty Policies, and Tools	Counter Sales and Operations	Parts Management & Advanced Counter Opr	Merchandising & Advertising
						Principles of Retailing		Customers Sales & Relations	Agriculture/Construction Cataloging	Cooperative Education	
						Principles of Management					