



Title: Introduction Activity: Finance Career Cluster

Grade: 6

Career Development Model:

Career Exploration

Nebraska Career Readiness Standards:

- Manages personal career development

Objective:

- Students will examine workers and job titles within the Finance career cluster.

Materials and Supplies Needed:

- One copy of the five business sheets connected with this activity.
- Copies for each student of "Your Town Tour of Financial Businesses" handout
- Copies for each student of Finance Career Cluster at a Glance.

Class Instructions:

Time: 30 - 40 minutes

1. Have the five business signs posted at five separate locations around the room. Consider having two of each business sign if there are many students.
2. Tell the class the scenario of Taylor Wants to Buy a Car:
 - a. Taylor told her parents that she wants to buy a car. Taylor's parents told her that if she starts to plan now, that in a couple of years when she can drive, she might be able to. They told Taylor that she needs to keep working and earning money, and she needs to manage her finances. Taylor knew about working and earning money, but not a whole lot about managing her finances. When Taylor told her parents this, they responded by telling her that it's all about what you do with your money and that there are people who work in this town who are professionals at managing finances.
 - b. This information started Taylor on her adventure to find out about buying a car and managing her finances. Taylor set off to town to visit the businesses that she knows work with money.
3. Tell the class that this is where they come in. They are going to go on the same tour

that Taylor does.

4. Tell them to look around to notice the five businesses posted around the room.
5. Distribute the “Your Town Tour of Financial Businesses” handouts and explain how their tour will work:
 - a. You'll get 10 minutes to visit all of the businesses/posted papers.
 - b. Read each paper and take notes that include the business name, who you meet there, and what they do. Try to summarize what they do into just a few words.
 - c. After visiting all five businesses, return to your seats and think about which people might be able to help Taylor manage her finances and buy a car.
6. Give 10 minutes to work.
7. Ask the students to share who they met and what they do.
8. Ask the students who could be helpful to Taylor.
9. Ask the students when, or for whom, the other careers could be helpful.
10. Distribute the Finance Career Cluster at a Glance and discuss the variety of careers within the cluster. Ask students to identify the career pathways that the careers from the tour fit into.
11. Continue encouraging exploration career opportunities in Finance cluster.

Credits/Sources:

Nebraska Career Education

Town Bank

Loan Officer

People come to me if they want to borrow money from the bank. People borrow money if they want to purchase something that costs more money than they have, such as a house, a business, or possibly a car. I evaluate people's financial background to see if they are able to borrow money from the bank and how much they can borrow.

Financial Counselor

I work with individual clients and make recommendations for how to manage their money. I explain the funding options for things they want to do or buy. I also work with them on considering investments, loans, and personal finances.

Your Village Insurance

Insurance Agent

I sell car insurance policies that protect your finances in case of an accident that has repair or injury costs. I also sell other insurance policies that protect people in case of accidents, deaths, or acts of nature, such as flooding or tornados. These might be life, property, fire, boat, health, or dental insurances.

Neighborhood Accountants Inc.

Accountant

I prepare and review financial records for people and businesses such as tax reports. I make sure the records are accurate. After reviews, I can also provide advice about how to manage future income and expenses.

Main Street Business

Project Analyst

I get hired by businesses to analyze financial information for the businesses, and then I provide data so they can use it to make financial decisions. These decisions may be about projects that the business does or how they operate. My goal is to help the business be successful and profitable.

Johnson Investment Firm

Investment Broker

I use money from my clients to buy and sell investments at optimal prices in order to make money for my clients. The investments I buy and sell include stocks, bonds, and commodities, such as coal, salt, copper, wheat, or corn. These items all have value to people. Clients invest money with my company for an amount of time and with the goal of getting more money in return.

Your Town Tour of Financial Businesses

Where did you go?

Who did you meet?

What do they do?